



ELEVATING SPECIALTY PHARMACY

Shields is the foremost expert in the health system specialty pharmacy industry

At Shields, improving lives and elevating performance are at the heart of everything we do. That's why more health system leaders trust Shields to help elevate and scale clinical, operational and financial performance. Not just within specialty pharmacy, but throughout the entire health system.



PATIENTS REPRESENTED



INTEGRATED DISEASE STATES



HEALTH SYSTEM PARTNERS



ANNUAL SPECIALTY PRESCRIPTION OPPORTUNITY

How we accelerate system-wide growth

Leveraging our dedicated experts, proven collaborative care model and integrated care technologies we help produce superior outcomes patients deserve and the financial results their system demands. We work alongside a health system's pharmacy team to break down barriers to affordable care; scale specialty pharmacy services, retain more patients and scale system-wide growth.

Trade Relations

Develop and grow deep relationships with manufacturers to facilitate market access for existing and pipeline limited distribution drugs

Accreditation

Our experienced team gains dual accreditation within the first 18 months, facilitating one of the many payer and drug access requirements with a 100% success rate

Operations

Leveraging our purpose-built technology platform, TelemetryRx®, we work with health system pharmacy and clinic teams to successfully develop specialty pharmacy programs in targeted clinics

Implementation

Defines strategic goals, integrates with existing resources and executes efficient implementations to drive operational success

Payer Contracting

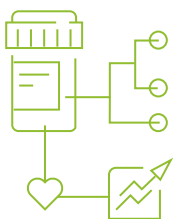
Navigates complicated payer requirements to unlock access and expand care to more patients

Revenue Cycle

Fully supports the pharmacies revenue collections process

340B Strategy

Handles strategic services related to 340B, helping systems capture value through clinic and script qualifications



What makes Shields different

Shields has shown demonstrated success partnering with leading health systems across the country – more than 75 and counting. The collective knowledge and influence of our partners and our vested interest in delivering measurable results leads to outcomes that are unmatched in the industry.

Providing better patient health and hospital health through a true, secure partnership is our mission.



PATIENT HEALTH

- Average Time to Therapy: 2 Days
- Average Copay: <\$10 avg.
- Patient Satisfaction: 82.2 Net Promoter Score
- Provider Satisfaction: 88.5%
- Medication Adherence Rates: 92%
- 9-13x more patient care interactions
- 35% Reduction in Physician / ED visits
- 13% Reduction in Total Healthcare Costs



HOSPITAL HEALTH

- \$451M Financial Assistance Secured
- 515K Hours Saved Through FA/PA Assistance
- 90%+ Payer Access
- 90%+ Drug Access
- 2x faster dual accreditation
- <90 days to program go-live
- 45+ Disease States Serviced

**Shields Network Outcomes, Calendar Year 2022.*

Specializing in Specialty

Shields helps hospital leaders accelerate their specialty pharmacy programs, allowing health systems to provide fully-integrated patient care. Since 2012, we have created and enhanced more health system-owned specialty pharmacies than anyone in the country. Using that experience, we help provide the best clinical results in the shortest amount of time using the lowest risk model for health systems.

